### **Operating Cost for Miners**

**Understanding and Reducing Mine Costs** 

#### **Prepared for:**

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#### Prepared by:

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### **Operating Expenditures**

**Operating costs** are expenses associated with an operating mine on a day to day basis.





### Sustaining Expenditures

Sustaining Capital Cost represents capital expenditures that must be <u>incurred on a</u> <u>periodic</u> basis to maintain production at the current level.

- Capital mine development
- Improvement capital
- Replacement capital









#### 

### **On Site Cost Categories (AISC)**

...direct labour, supplies, services and consumables, equipment, energy...

# 60

#### Mining

60%

25%

15%

...to break, excavate, haul material to the mill and all supporting services to complete this category



Milling ...for crushing, grinding, flotation, etc...



General and Administration (G&A) the necessary costs to maintain and administer the daily operations

### Sustaining Capital

15 to 45% of opex ... for capital mine development, improvement capital and replacement capital

### **Operating Cost Process Based**

- Personnel Cost 40%
  - Labour
  - Salary •
  - Benefits •
- Materials and Supplies 35%
  - Consumables (Drilling Supplies and Explosives) •
  - Utilities •
  - Maintenance
- Services 10%
  - Contractors •
  - Consultants
  - Rentals •
- Energy 15%
  - Fuels, Lube and Power

### **Operating Cost Activity Based**







### **Operating Activity Based Cost**

- Gathers data about their operating costs and activities.
- Costs are assigned to specific activities, i.e. drilling, blasting, haulage.
- Activities are associated with the generated overall average tonnes produced per day.
- Enables the mine to decide which activity may be increasing their profitability, and which are contributing to losses.
- Generates data to create a better budget and gain a greater overall understanding of the expenses that are required to keep the mine running.



### **Fixed and Variable Costs**

- Fixed Costs are costs that don't change based on the activity:
  Property taxes on site, camp costs, G & A and labour, leasing
- Variable Costs are costs that do change based on the activity:
  Drilling, loading, mucking
- Combined Costs: Most mine costs are a combination of the two.
  *Milling (50/50)*
- Depending on production tonnes these costs can change a lot! Because of the fixed cost component!







### **Increase Production to Reduce Costs**



#### **Fixed Cost**

\$110,000 per day for labour and leasing, Or \$110/t



1,000 tonnes per day

\$145 per tonne

#### Variable Cost

\$35,000 per day on consumables result in \$35/t





### **Increase Production to Reduce Costs**



#### **Fixed Cost**

\$110,000 per day for labour and leasing, Or \$55/t



2,000 tonnes per day

\$90 per tonne

#### Variable Cost

\$35,000 per day on consumables result in \$35/t





### **Increase Production to lower costs**



Source: BWB Consulting

	Monthly Historic Average
Activity	\$/t
Direct Mining - Services and Supplies	47.05
Lateral Development	14.69
Shotcreting	2.44
Backfill	12.40
Production Drilling	4.97
LHD Mucking	8.34
Production Blasting	4.21
Haulage and Crushing	25.49
Tires (Variable)	2.29
UG Truck Haulage	5.46
Muck Circuit	4.83
Hoist and Shaft Services	4.41
Surface Haulage	8.50
Indirect Mining - Services and Supplies	21.41
Diamond Drilling	2.65
Roadway Upkeep	2.38
Supplies Handling	10.45
Services Utilities	5.93
Fuels and Power	15.83
Natural Gas	4.50
Power	5.00
Diesel Fuel (Mobile Equipment)	5.50
Diesel Lube (Mobile Equipment)	0.83
Mine G & A	22.35
General Expenses	5.00
Training	0.59
Plant Security	0.40
Supervision	12.40
Engineering/Geology	3.96
TOTAL	132.13

## Gather 24 months of historic expenses and sort by activity

#### and

## Escalate historic costs to current dollars

	Monthly Historic Average	Annoloaly Remove
Activity	\$/t	\$/t
Direct Mining - Services and Supplies	47.05	46.50
Lateral Development	14.69	14.50
Shotcreting	2.44	2.55
Backfill	12.40	10.40
Production Drilling	4.97	6.50
LHD Mucking	8.34	8.34
Production Blasting	4.21	4.21
Haulage and Crushing	25.49	25.49
Tires (Variable)	2.29	2.29
UG Truck Haulage	5.46	5.46
Muck Circuit	4.83	4.83
Hoist and Shaft Services	4.41	4.41
Surface Haulage	8.50	8.50
Indirect Mining - Services and Supplie	s 21.41	21.41
Diamond Drilling	2.65	2.65
Roadway Upkeep	2.38	2.38
Supplies Handling	10.45	10.45
Services Utilities	5.93	5.93
Fuels and Power	15.83	15.83
Natural Gas	4.50	4.50
Power	5.00	5.00
Diesel Fuel (Mobile Equipment)	5.50	5.50
Diesel Lube (Mobile Equipment)	0.83	0.83
Mine G & A	22.35	22.35
General Expenses	5.00	5.00
Training	0.59	0.59
Plant Security	0.40	0.40
Supervision	12.40	12.40
Engineering/Geology	3.96	3.96
TOTAL	132.13	131.58

### **Remove anomalies**



	Monthly Historic Average	Annoloaly Remove	Adjustment Factor		
Activity	\$/t	\$/t	\$/t		
Direct Mining - Services and Supplies	47.05	46.50	48.58		
Lateral Development	14.69	14.50	14.50		
Shotcreting	2.44	2.55	2.55		
Backfill	12.40	10.40	1.20 12.48		
Production Drilling	4.97	6.50	6.50		
LHD Mucking	8.34	8.34	8.34		
Production Blasting	4.21	4.21	4.21		
Haulage and Crushing	25.49	25.49	25.49		
Tires (Variable)	2.29	2.29	2.29		
UG Truck Haulage	5.46	5.46	5.46		
Muck Circuit	4.83	4.83	4.83		
Hoist and Shaft Services	4.41	4.41	4.41		
Surface Haulage	8.50	8.50	8.50		
Indirect Mining - Services and Supplie	s 21.41	21.41	22.74		
Diamond Drilling	2.65	2.65	1.50 <u>3.98</u>		
Roadway Upkeep	2.38	2.38	2.38		
Supplies Handling	10.45	10.45	10.45		
Services Utilities	5.93	5.93	5.93		
Fuels and Power	15.83	15.83	15.83		
Natural Gas	4.50	4.50	4.50		
Power	5.00	5.00	5.00		
Diesel Fuel (Mobile Equipment)	5.50	5.50	5.50		
Diesel Lube (Mobile Equipment)	0.83	0.83	0.83		
Mine G & A	22.35	22.35	22.35		
General Expenses	5.00	5.00	5.00		
Training	0.59	0.59	0.59		
Plant Security	0.40	0.40	0.40		
Supervision	12.40	12.40	12.40		
Engineering/Geology	3.96	3.96	3.96		
TOTAL	132.13	131.58	134.98		

## Flex unit costs to represent the mine



	Monthly Historic Average	Annoloaly Remove	Adjustment Factor	Variable/ Fixed
Activity	\$/t	\$/t	\$/t	\$/t
Direct Mining - Services and Supplies	47.05	46.50	48.58	54.65
Lateral Development	14.69	14.50	14.50	15.50
Shotcreting	2.44	2.55	2.55	2.65
Backfill	12.40	10.40	1.20 12.48	14.98
Production Drilling	4.97	6.50	6.50	7.50
LHD Mucking	8.34	8.34	8.34	9.00
Production Blasting	4.21	4.21	4.21	5.02
Haulage and Crushing	25.49	25.49	25.49	26.40
Tires (Variable)	2.29	2.29	2.29	2.29
UG Truck Haulage	5.46	5.46	5.46	5.85
Muck Circuit	4.83	4.83	4.83	4.90
Hoist and Shaft Services	4.41	4.41	4.41	4.51
Surface Haulage	8.50	8.50	8.50	8.85
Indirect Mining - Services and Supplie	s 21.41	21.41	22.74	24.05
Diamond Drilling	2.65	2.65	1.50 <u>3.98</u>	4.02
Roadway Upkeep	2.38	2.38	2.38	2.99
Supplies Handling	10.45	10.45	10.45	11.02
Services Utilities	5.93	5.93	5.93	6.02
Fuels and Power	15.83	15.83	15.83	17.88
Natural Gas	4.50	4.50	4.50	6.20
Power	5.00	5.00	5.00	5.35
Diesel Fuel (Mobile Equipment)	5.50	5.50	5.50	5.50
Diesel Lube (Mobile Equipment)	0.83	0.83	0.83	0.83
Mine G & A	22.35	22.35	22.35	25.67
General Expenses	5.00	5.00	5.00	7.00
Training	0.59	0.59	0.59	0.80
Plant Security	0.40	0.40	0.40	0.60
Supervision	12.40	12.40	12.40	13.25
Engineering/Geology	3.96	3.96	3.96	4.02
TOTAL	132.13	131.58	134.98	148.65

### Apply Fixed/ Variable to Reflect Production Rate



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	Monthly Historic Average	Annoloaly Remove	Adjustment Factor	Variable/ Fixed
Activity	\$/t	\$/t	\$/t	\$/t :
Direct Mining - Services and Supplies	47.05	46.50	48.58	54.65
Lateral Development	14.69	14.50	14.50	15.50
Shotcreting	2.44	2.55	2.55	2.65
Backfill	12.40	10.40	1.20 12.48	14.98
Production Drilling	4.97	6.50	6.50	7.50
LHD Mucking	8.34	8.34	8.34	9.00
Production Blasting	4.21	4.21	4.21	5.02
Haulage and Crushing	25.49	25.49	25.49	26.40
Tires (Variable)	2.29	2.29	2.29	2.29
UG Truck Haulage	5.46	5.46	5.46	5.85
Muck Circuit	4.83	4.83	4.83	4.90
Hoist and Shaft Services	4.41	4.41	4.41	4.51
Surface Haulage	8.50	8.50	8.50	8.85
Indirect Mining - Services and Supplie	21.41	21.41	22.74	24.05
Diamond Drilling	2.65	2.65	1.50 <u>3.98</u>	4.02
Roadway Upkeep	2.38	2.38	2.38	2.99
Supplies Handling	10.45	10.45	10.45	11.02
Services Utilities	5.93	5.93	5.93	6.02
Fuels and Power	15.83	15.83	15.83	17.88
Natural Gas	4.50	4.50	4.50	6.20
Power	5.00	5.00	5.00	5.35
Diesel Fuel (Mobile Equipment)	5.50	5.50	5.50	5.50
Diesel Lube (Mobile Equipment)	0.83	0.83	0.83	0.83
Mine G & A	22.35	22.35	22.35	25.67
General Expenses	5.00	5.00	5.00	7.00
Training	0.59	0.59	0.59	0.80
Plant Security	0.40	0.40	0.40	0.60
Supervision	12.40	12.40	12.40	13.25
Engineering/Geology	3.96	3.96	3.96	4.02
TOTAL	132.13	131.58	134.98	148.65

Activity Based Costs based on historic or benchmark



	Monthly Historic Average	Annoloaly Remove	Adjustment Factor	Variable/ Fixed	First Princip
Activity	\$/t	\$/t	\$/t	\$/t	\$/t
Direct Mining - Services and Supplies	47.05	46.50	48.58	54.65	
Lateral Development	14.69	14.50	14.50	15.50	
Shotcreting	2.44	2.55	2.55	2.65	1
Backfill	12.40	10.40	1.20 12.48	14.98	1
Production Drilling	4.97	6.50	6.50	7.50	
LHD Mucking	8.34	8.34	8.34	9.00	
Production Blasting	4.21	4.21	4.21	5.02	
Haulage and Crushing	25.49	25.49	25.49	26.40	
Tires (Variable)	2.29	2.29	2.29	2.29	
UG Truck Haulage	5.46	5.46	5.46	5.85	
Muck Circuit	4.83	4.83	4.83	4.90	
Hoist and Shaft Services	4.41	4.41	4.41	4.51	
Surface Haulage	8.50	8.50	8.50	8.85	
Indirect Mining - Services and Supplies	21.41	21.41	22.74	24.05	
Diamond Drilling	2.65	2.65	1.50 <b>3.98</b>	4.02	
Roadway Upkeep	2.38	2.38	2.38	2.99	
Supplies Handling	10.45	10.45	10.45	11.02	
Services Utilities	5.93	5.93	5.93	6.02	
Fuels and Power	15.83	15.83	15.83	17.88	
Natural Gas	4.50	4.50	4.50	6.20	
Power	5.00	5.00	5.00	5.35	
Diesel Fuel (Mobile Equipment)	5.50	5.50	5.50	5.50	
Diesel Lube (Mobile Equipment)	0.83	0.83	0.83	0.83	]
Mine G & A	22.35	22.35	22.35	25.67	
General Expenses	5.00	5.00	5.00	7.00	
Training	0.59	0.59	0.59	0.80	
Plant Security	0.40	0.40	0.40	0.60	
Supervision	12.40	12.40	12.40	13.25	
Engineering/Geology	3.96	3.96	3.96	4.02	]
TOTAL	132.13	131.58	134.98	148.65	

### ..but we need to compare to.. First Principles



...to understand what it should cost

### **First Principles Estimation**

- Regarded as "best practice" and can be used to price all types of activities.
- Based on typical mining criteria for rock densities, swell factors, drill penetration rates, etc.
- Industry-standard estimating methods are used for equipment selection, personnel allocation, and cost estimation.
- Pros:
  - Understand the "true" cost of an activity
  - Establishes "ground zero" costs
- Cons:
  - Expenses such as allowances and waste overlooked
  - Generally underestimated



### **Drill Cost by First Principles**



### Drill Cost \$6.52/t by First Principles

Supplies (Variable) \$3.20/t (bits, steel, hammer, etc.) and parts <u>\$32/m</u>

Services (Fixed) \$1.11/t ITH Drill Rental \$20,000/month

Labour (Fixed) \$1.11/t \$20,000 per stope

Allowance 15 to 20%



	Monthly Historic Average	Annoloaly Remove	Adjustment Factor	Variable/ Fixed	First Principal	Drivers
Activity	\$/t	\$/t	\$/t	\$/t	\$/t	Comments
Direct Mining - Services and Supplies	47.05	46.50	48.58	54.65	53.18	
Lateral Development	14.69	14.50	14.50	15.50	15.50	
Shotcreting	2.44	2.55	2.55	2.65	2.65	excessive shotcrete
Backfill	12.40	10.40	1.20 12.48	14.98	14.98	
Production Drilling	4.97	6.50	6.50	7.50	7.50	
LHD Mucking	8.34	8.34	8.34	9.00	9.00	
Production Blasting	4 21	4 21	4 21	5.02	3 5 5	hlasting nowder waste

#### Production Drilling \$7.50/t Historic Projection vs \$6.52/t with First Principles Causes: ?

Diesel Lube (Mobile Equipment)	0.83	0.83	0.83	0.83	0.83	
Mine G & A	22.35	22.35	22.35	25.67	25.67	
General Expenses	5.00	5.00	5.00	7.00	7.00	
Training	0.59	0.59	0.59	0.80	0.80	
Plant Security	0.40	0.40	0.40	0.60	0.60	
Supervision	12.40	12.40	12.40	13.25	13.25	
Engineering/Geology	3.96	3.96	3.96	4.02	4.02	
TOTAL	132.13	131.58	134.98	148.65	145.18	

### Drill Cost \$6.52/t by First Principles

Supplies (Variable) \$3.20/t (bits, steel, hammer, etc.) and parts \$32/m

Services (Fixed) \$1.11/t ITH Drill Rental \$20,000/month

Labour (Fixed) \$1.11/t \$20,000 per stope

Allowance 15 to 20% Wasting bits, hammer, parts?

Better use of drill for more stopes.

Full use of Labour, efficient, travel times.

Control Miscellaneous spending.



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	Monthly Historic Average	Annoloaly Remove	Adjustment Factor	r '	Variable/ Fixed	First Principal	Drivers	
Activity	\$/t	\$/t	\$/t		\$/t	\$/t	Comments	
Direct Mining - Services and Supplies	47.05	46.50	48.58	Τ	54.65	53.18		-
Lateral Development	14.69	14.50	14.50		15.50	15.50	Λ.	-4
Shotcreting	2.44	2.55	2.55		2.65	2.65	Γ Α(	
Backfill	12.40	10.40	1.20 12.48		14.98	14.98	- / · ·	
Production Drilling	4.97	6.50	6.50		7.50	7.50		
LHD Mucking	8.34	8.34	8.34		9.00	9.00		
Production Blasting	4.21	4.21	4.21		5.02	3.55		VS.
Haulage and Crushing	25.49	25.49	25.49		26.40	26.40	Γ	
Tires (Variable)	2.29	2.29	2.29		2.29	2.29	۱ ( ۱ A	/
UG Truck Haulage	5.46	5.46	5.46		5.85	5.85		hat it
Muck Circuit	4.83	4.83	4.83		4.90	4.90	V V	παιπ
Hoist and Shaft Services	4.41	4.41	4.41		4.51	4.51		
Surface Haulage	8.50	8.50	8.50		8.85	8.85		
Indirect Mining - Services and Supplie	s 21.41	21.41	22.74		24.05	24.05	I SN(	$\mathbf{D}$
Diamond Drilling	2.65	2.65	1.50 <u>3.98</u>		4.02	4.02		
Roadway Upkeep	2.38	2.38	2.38		2.99	2.99		1
Supplies Handling	10.45	10.45	10.45		11.02	11.02		
Services Utilities	5.93	5.93	5.93		6.02	6.02		
Fuels and Power	15.83	15.83	15.83		17.88	15.88		
Natural Gas	4.50	4.50	4.50		6.20	6.20		
Power	5.00	5.00	5.00		5.35	5.35		
Diesel Fuel (Mobile Equipment)	5.50	5.50	5.50		5.50	3.50		ntify
Diesel Lube (Mobile Equipment)	0.83	0.83	0.83		0.83	0.83	IUE	;     L    V
Mine G & A	22.35	22.35	22.35		25.67	25.67		···· <b>J</b>
General Expenses	5.00	5.00	5.00		7.00	7.00		
Training	0.59	0.59	0.59		0.80	0.80		rancae
Plant Security	0.40	0.40	0.40		0.60	0.60		
Supervision	12.40	12.40	12.40		13.25	13.25		
Engineering/Geology	3.96	3.96	3.96		4.02	4.02		
TOTAL	132.13	131.58	134.98		148.65	145.18		

### Capital Sustaining Cost Estimation



Avoid Benchmarking, it varies high primarily on development

### Capital mine development 70%

- Use unit cost (i.e. \$5500/m) x capital development within a unit area or zone / tonnes to be mined within that zone
- Improvement capital 20%
  - Apply 5 to 10% annually on capital items
- Replacement capital 10%
  - 60% percent of mobile equipment after 4 to 6 years



#### 



<sup>\*</sup> One mine in Sudbury increased production by 40% by simply asking crews, "what do you think?"

### Development Cost per metre Lower Cost by use of Headings



## What we move – Mining is a material movement exercise – what we do

#### <u>Haulage</u>

✓ Streamline process (Discrete simulation)
 ✓ \$3/t to \$5/t every time we move material
 ✓ Consider alternative energy
 ✓ Increase seat time by hot seating
 ✓ Consider pre-concentration to reduce haulage





## Supply and Services – the stuff to break and move material

### **Supplies**

- ✓ Reduce wastage, typically 100 to 200% waste
- $\checkmark$  in powder, bits, pumps, and supplies
- ✓ Monitor inventory FILO

#### <u>Services</u>

- ✓ Are there to increase efficiency, streamline processes and help break material
- ✓ Streamline movement of personal and materials



### Fuels and Power– the stuff that makes things move

#### **Fuels and Power**



### Mine G & A– support the process

#### Mine Opex Mine G & A Mine G&A 18% Direct Minina Avoid slow growth and being top heavy. $\checkmark$ $\checkmark$ Treat people well, they will make things go well. $\checkmark$ There role is to provide continuous Eucls and improvement and proactive before there Power 11% is a delay. Encourage and develop a safe environment. They are there to move tonnes safe Service and and go home well. Supplies 16% KPI of defined daily quality tonnes and Haulage 18% priority development

37%

### Summary

### Focus:

- Minimize waste
- Increase volume (adjust mining methods, better fill, increasing stope cycle time (careful of implications of increasing mining fronts and sequencing)
- Quality Tonnes (follow your CoG strategy)
- People: Attract and retain experienced mine planners
- Everyone communicating the same message



### Summary

#### **Operation Analysis:**

- Understand and be clear on your unit costs (ABC) of your operation.
- Access all costs items to uncover your actual cost base and identify outliers.
- Compare current costs with "ground-zero" costs and benchmark data.
- Set realistic targets of KPIs.
- Meet with operations and discuss targets and mine plan. Look for ideas.
- Share metrics with everyone in your group and have everyone track them. Post it.
- Monitor that the priority headings are being realized (development drives production).
- Streamline material and ore/waste handling in your mine (mining is a material movement exercise).
- Be safe and have fun.





### Presenter



Gary has more than 30 years in underground mine design and economics, due diligence, and operational improvement.

He has worked with a wide range of commodities at near surface and ultra-deep producing mines around the world with a focus on base metals such as copper and precious metals.

He currently resides in Sudbury, Canada with his wife and three teenage children.

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#### **AREAS OF EXPERTISE**

Mine Engineering Underground Mine Design, Planning, and Engineering

Mining Operation Assistance

Mining Project Evaluation
 Due Diligence and
 Project Reviews





